# **Learning Center**



## **Get to know:**

- Strengths and opportunities
- How the business will be conducted
- Attitude of staff
- Governance of the Enterprise



### Watch out for:

- Legal requirements and restrictions
- Target market and possible opportunities
- Suitable infrastructure



# **Challenges:**

- Political instability
- Competition
- Building partnerships



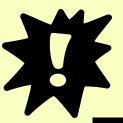
#### **Recommended to:**

 Conduct a pilot project to gauge the viability of the business model



# Learning Center of the Ivorian Association for Family Welfare in Cote d'Ivoire

- Main source of income: Fees charged for conference services and provision of trainings
- In 2017, USD 163,064 has been generated
- Second Learning Center opened in Daloa



#### Good to have:

 Suitable conference facilities, up-to-date ICT equipment and expertise in managing a training center

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\*Click on each topic to view more details.



