

Job Title	Senior Strategic Advisor
Grade	G
Reports to	Director, Donor Relations and Fundraising
Location	Washington DC or New York

Role Purpose:

The Senior Strategic Advisor will spearhead strategic partnership development in the United States (US), driving new funding opportunities with foundations, corporations, private donors, and next-generation philanthropists. This role will play a critical part in advancing our Strategy 2028, especially as IPPF commits to fostering bold and feminist collaborations across intersectional movements. This includes leveraging established relationships, actively engaging in philanthropic networks, generating new leads, and building partnerships that align with our mission and the evolving trends in global philanthropy.

Context of Role:

- The Donor Relations and Fundraising team works towards mobilizing funding that is critical to achieving the organization's mission and championing IPPF's current Strategy 2028.
- As an external facing role, the Senior Strategic Advisor will work in building credibility, ensure relevance, and develop and strengthen relationships that increase IPPF's ability to raise new resources and will develop a pipeline of funding opportunities from donors in the US.
- The role sits in the Donor Relations & Fundraising Team (DRF) and advises the Director Donor Relations & Fundraising.

Deliverables:

- Full accountability for designing, developing and maintaining IPPF's donor funding stream with the US based foundations, corporations as well as private donors, including the future pipeline required to deliver IPPF's ambitious Strategy 2028, in particular as we expand our partnerships with intersectional movements.
- Overseeing and managing the development and implementation of specific fundraising strategies and other outreach opportunities to diversify the organization's donor base with a focus on US foundations, corporates, private donors, as well as building the next generation of IPPF donors.
- Manage a portfolio of foundation donors and be responsible for cultivation and stewardship of this portfolio.
- Provide strategic advice to Director of Donor Relations as well as to the Directors Leadership Team on positioning the organization as well as championing IPPF's strategy with donors in the US.
- Provide high-level representation for IPPF externally in the US, promoting the organization's mission, vision and strategic priorities to key stakeholders in the donor community. This will include facilitating high-impact meetings between IPPF leadership and key stakeholders, ensuring alignment and mutual benefit.
- Lead the development of highly compelling content for the target donor groups including innovative proposals, and material that persuasively communicate our vision and programs to potential funders in order to deliver our ambitious Strategy 2028.
- Working with DRF team to contribute to other fundraising deliverables where appropriate.

Expertise:

- Proven expertise in strategic partnerships and fundraising, with a track record of securing multi-million-dollar investments.
- Deep understanding of philanthropic trends and experience engaging with foundations, corporate donors, and next-generation philanthropists.
- Demonstrated ability and willingness to work in a diverse, multicultural, multilingual and intergenerational environment that is anti-racist and respectful of others.
- An intersectional (pro) feminist passionate about sexual reproductive health care rights + justice, including safe abortion.
- Supportive of people's rights regardless of sexuality or gender identity/expression and supportive of workers' rights and access to health care in sex work.

Skills:

- Master's Degree or equivalent in International Affairs, Public policy, Social Science, Law, Public Health, Human Rights, Gender Issues or other relevant discipline preferred.
- Exceptional communication skills, both written and verbal, with the ability to articulate IPPF's mission and vision in a compelling and impactful way.
- A collaborative mindset and the ability to work effectively within a global, intersectional, and feminist framework.
- Proven experience planning, target setting and delivering on fundraising goals.
- A history of working collaboratively with others to achieve the best outcomes with our donors around strategic priorities.
- Strong interpersonal and networking skills, with the ability to engage foundation leadership/senior staff, and to engage and work with the major donor communities.

Your Ethos:

- Demonstrate an understanding of and commitment to safeguarding in a local and international context.
- Demonstrates ability and willingness to work in a diverse, multicultural, multilingual and intergenerational environment that is anti-racist and respectful of others.
- An intersectional (pro) feminist passionate about sexual reproductive health care rights + justice, including safe abortion.
- Supportive of people's rights regardless of sexuality or gender identity/expression and supportive of workers' rights and access to health care in sex work.

IPPF is committed to safeguarding and promoting the welfare of children, young people and vulnerable adults and expects all employees, volunteers, contractors and partners to share this commitment. Anyone employed with IPPF agrees to sign and adhere to IPPF's Code of Conduct and Safeguarding (Children and Vulnerable Adults) Policy.